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(Securities Code 8078) June 6, 2012

## To Those Shareholders with Voting Rights:

Hironari Furukawa Representative Director and President Hanwa Co., Ltd. 4-3-9 Fushimi-machi, Chuo-ku, Osaka, Japan

#### NOTICE OF

#### THE 65TH ORDINARY GENERAL SHAREHOLDERS MEETING

#### Dear Shareholders:

You are cordially invited to attend the 65th Ordinary General Shareholders Meeting of Hanwa Co., Ltd. ("the Company"). The meeting will be held as described below.

If you are unable to attend the meeting, you can exercise your voting rights by either of the following methods. Please review the Reference Materials for the General Shareholders Meeting (described hereinafter), and cast your vote by the day immediately before the date of the meeting during the business hours (by 5:00 p.m. on Wednesday, June 27, 2012 Japan time).

- (1) Indicate your approval or disapproval of each proposal on the enclosed Voting Form and return it.
- (2) Access the website designated by the Company shown on the Voting Form and enter your votes electronically (via the Internet). (Please refer to page 11).
- 1. Date and Time: Thursday, June 28, 2012 at 10:00 a.m. Japan time
- 2. Place: Eighth Floor Conference Room

Hanwa Co., Ltd. Headquarters

4-3-9, Fushimi-machi, Chuo-ku, Osaka

3. Meeting Agenda:

Matters to be reported: 1. The Business Report, Consolidated Financial Statements for the Company's

65th Fiscal Year (April 1, 2011 - March 31, 2012) and results of audits by the

Independent Auditor and the Board of Corporate Auditors of the

Consolidated Financial Statements

2. Non-Consolidated Financial Statements for the Company's 65th Fiscal Year (April 1, 2011 - March 31, 2012)

#### Proposals to be resolved:

**Proposal No. 1:** Dividends from Surplus

Proposal No. 2: Election of Nineteen (19) DirectorsProposal No. 3: Election of Three (3) Corporate Auditors

**Proposal No. 4:** Partial Amendment and Continuation of Large-scale Purchase Countermeasures

(Takeover Defense)

- If you plan to attend the meeting, please present the enclosed Voting Form to the receptionist when you arrive at the venue.
- Revisions to the Reference Materials for the General Shareholders Meeting, the Business Report, Non-Consolidated Financial Statements and Consolidated Financial Statements, if any, will be posted on the Hanwa website (http://www.hanwa.co.jp).

# Reference Materials for the General Shareholders Meeting

## **Proposals and References**

#### Proposal No. 1: Dividends from Surplus

Proposal for the dividends from surplus is as follows:

Matters concerning the year-end dividend for the 65th fiscal year

The Company regards the return of earnings to shareholders as one of management's most important responsibilities. The fundamental policy regarding distribution of profit to shareholders is to pay dividends backed by earnings, while building sufficient internal reserves for future business expansion, and to maintain a sound financial position.

- (1) Type of dividend Cash
- (2) Matters concerning distribution of the dividend to shareholders and the aggregate amount of dividend The Company proposes to pay a year-end dividend of ¥6 per common share. The aggregate dividend will be ¥1,243,610,118. Since the Company paid an interim dividend of ¥6 per common share in December 2011, this will result in an annual dividend of ¥12 per common share.
- (3) Effective date of dividend payment June 29, 2012

## Proposal No. 2: Election of Nineteen (19) Directors

The terms of office of all twenty-one (21) Directors will expire at the conclusion of this General Shareholders Meeting. Consequently, shareholders are requested to elect nineteen (19) Directors.

The candidates for Directors are as follows:

No.	Name (Date of birth)		Brief career summary, positions and job responsibilities at the Company (Significant concurrent positions)	Number of shares of the Company held
1	Shuji Kita (January 28, 1943)		Joined Ministry of International Trade and Industry (MITI) Appointed Consul, Consulate-General of Japan in Los Angeles Appointed Director-General, Commerce and Industry Department. Osaka Bureau of International Trade and Industry Appointed President, Jakarta Office, Japan External Trade Organization Appointed Director General, General Coordination and Policy Planning Department, MITI, Kanto Bureau Appointed Councilor to Economic Planning Agency Retired from MITI, Joined the Company, Appointed Managing Director Appointed Representative Director and President Appointed Representative Director and Chairman (current position) Appointed Outside Director of Keihan Electric Railway Co., Ltd. (current position) urrent positions) Hanwa Scholarship Foundation	438,313 shares
2	Hironari Furukawa (October 30, 1946)	March 1969 June 1997 April 2003 April 2005 April 2009 April 2011 April 2012	Joined the Company Appointed Director Appointed Senior Managing Director Appointed Representative Director and Vice Executive President Appointed Representative Director and President Appointed Representative Director and President Appointed Representative Director and President (Chief Executive Officer) (current position)	82,535 shares
3	Tetsuro Akimoto (November 8, 1948)	April 1971 June 2001 April 2005 April 2008 April 2012	Joined the Company Appointed Director Appointed Managing Director Appointed Senior Managing Director Appointed Director and Executive Vice President (current position) In charge of overall administrations (current position)	65,376 shares
4	Hideo Kawanishi (March 15, 1950)	April 1973 June 2005 April 2008 April 2012	Joined the Company Appointed Director Appointed Managing Director Appointed Director and Senior Managing Executive Officer (current position) Senior General Manager of Osaka Head Office In charge of Osaka HQ Steel and Machinery (current position)	93,944 shares

No.	Name		Brief career summary, positions and job responsibilities at the Company	Number of shares of the
	(Date of birth)		(Significant concurrent positions)	Company held
		April 1973	Joined the Company	1 3
	Yoshifumi Nishi (July 9, 1949)	June 2001	Appointed Director	
		April 2006	Appointed Managing Director	
5		April 2012	Appointed Director and Senior Managing Executive	85,876
3			Officer (current position)	shares
			In charge of Petroleum, Bunker Oil, Chemicals, Lumber	
		& Plywood, International Wood Sales and Food (current	ı	
			position)	
		April 1975	Joined the Company	
		June 2005	Appointed Director	
		April 2010	Appointed Managing Director	
		April 2012	Appointed Director and Senior Managing Executive	
	*** 1.0		Officer (current position)	
,	Hiroshi Serizawa		In charge of Tokyo HQ Steel Plates, Steel Sheets Sales,	37,436
6	(December 26,		Structural Steel Sheets, Steel Pipe Sales, Steel Sheets,	shares
	1951)		Steel Bars & Construction Materials Dept. 2., Steel	
			Structure Marketing, Project, Distributor Sales, Nagoya	
			Branch Office, Hokkaido Branch Office, Tohoku Branch	
			Office, Niigata Branch Office, Kitakanto Branch Office,	
			Atsugi Branch Office, Mito Branch Office and Shizuoka	
		A mril 1077	Branch Office (current position)	
		April 1977 June 2005	Joined the Company Appointed Director	
		April 2010	Appointed Director  Appointed Managing Director	
		April 2012	Appointed Director and Senior Managing Executive	
		71pm 2012	Officer (current position)	
7	Hiroshi Ebihara		In charge of International Trade Div. 1., International	33,305
	(November 1, 1954)		Trade Div. 2., Shapes & Structural Steel International,	shares
			Trade Administration, Tokyo HQ Steel Bars &	
			Construction Materials Dept. 1., Ferrous Raw Materials,	
			Wire Products & Special Steel and Corporate Planning	
			(current position)	
		April 1976	Joined the Company	
		June 2006	Appointed Director	
0	Akihiko Ogasawara	April 2011	Appointed Managing Director	31,664
8	(September 30, 1953)	April 2012	Appointed Director and Managing Executive Officer	shares
			(current position)	
			In charge of Non-ferrous Metals, Solar Silicon and Metals	
		A:1 10/2	& Alloys (current position)	
		April 1962	Joined Ministry of International Trade and Industry	
		June 1987	(MITI) Appointed General Manager, Osaka Bureau of	
		June 1707	International Trade and Industry	
		June 1992	Appointed Director-General of Small and Medium	
			Enterprise Agency	
	Osamu Seki (August 23, 1939)  June 1995  June 1999  Appoint SEI  June 2002  Appoint Constru  June 2004  Appoint Nuclear  June 2007  Appoint	Appointed Managing Director of Sumitomo Electric		
			Industries, Ltd. (SEI)	
		June 1999	Appointed Vice President and Representative Director of	15 226
9			SEI	15,336 shares
		June 2002	Appointed Outside Director of P.S. Mitsubishi	51141 68
			Construction Co., Ltd.	
		June 2004	Appointed Chairman and Representative Director of	
			Nuclear Fuel Industries, Ltd.	
			Appointed Director (current position)	
			Registered as an Attorney-at-Law (current position)	
		AHOrney-af-I	21.04/	

	NI		Brief career summary, positions and job	Number of
No.	Name		responsibilities at the Company	shares of the
	(Date of birth)		(Significant concurrent positions)	Company held
		June 1972	Graduated from Graduate School of Arts & Sciences, Yale	
			University (Ph. D. in Economics)	
		August 1972	Full-time Instructor, School of Economics, Tokyo	
			Metropolitan University	
		January 1973	Associate Professor, School of Economics, Tokyo	
			Metropolitan University	
		April 1976	Associate Professor, School of Economics, Yokohama	
			National University	
		April 1985	Professor, School of Economics, Yokohama National	
			University	
		April 1991	Professor, School of Political Science and Economics,	
	Shiro Yabushita		Waseda University (current position)	11.502
10	(November 13,		(currently Professor, Faculty of Political Science and	11,593
	1943)	C 4 1 2004	Economics, Waseda University)	shares
		September 2004	Dean, Faculty of Political Science and Economics and	
			School of Political Science and Economics, Waseda University	
		September 2008	Dean, Waseda University Organization for Japan-US	
		September 2006	Studies	
		April 2009	Director, Research Council, Waseda University (current	
		11pm 2009	position)	
		June 2011	Appointed Director (current position)	
		(Significant concu		
			culty of Political Science and Economics, Waseda	
		University		
			earch Council, Waseda University	
		April 1975	Joined the Company	
		April 2001	General Manager of Accounting Dept.	
	Atsuhiro Moriguchi	June 2008	Appointed Director	20 (41
11	(December 12,	April 2012	Appointed Director and Managing Executive Officer	20,641 shares
	1951)		(current position) In charge of Accounting, Finance, Affiliated Enterprises,	Silares
			Information System and Overseas Administrative	
			Department (current position)	
		April 1977	Joined the Company	
		April 1998	General Manager of Osaka HQ Structural Steel Sheets	
		1	Dept.	
		April 2002	Appointed President of Hanwa Steel Service Ltd.	
	Tadahiko Kaida	June 2006	Appointed Director	34,850
12	(July 26, 1953)	April 2012	Appointed Director and Managing Executive Officer	shares
	(July 20, 1955)		(current position)	Silaics
			In charge of Osaka HQ Steel Sheets Div. 1., Steel Sheets	
			Div. 2., Steel Sheets Div. 3., Stainless Steel & Aluminum	
			Sheet, Wire Products & Special Steel, Steel Service	
		A 111072	Business (current position)	
		April 1972	Joined the Company	
		April 1997	General Manager of Administration Dept.	
13	Youichi Ejima	June 2009	Appointed Director	21,570
13	(October 31, 1949)	April 2012	Appointed Director and Managing Executive Officer	shares
			(current position) In charge of Legal & Credit, General Affairs and	
			Personnel (current position)	
<u> </u>			1 or solutor (current position)	

No.	Name (Date of birth)	Brief career summary, positions and job responsibilities at the Company	Number of shares of the
	(Dutt of on an)	(Significant concurrent positions)	Company held
14	Naoyuki Togawa (February 18, 1952)	March 1974 April 1998 General Manager of Construction Materials Dept., Nagoya Branch Office April 2009 June 2009 April 2012 Appointed Director Appointed Director and Managing Executive Officer (current position) General Manager of Nagoya Branch Office In charge of Shizuoka Branch Office and Ferrous Raw Material of all offices (current position)	24,889 shares
15	Yasumichi Kato (April 26, 1955)	April 1978 April 2005 General Manager of Tokyo HQ Structural Steel Sheets Dept. 1.  June 2010 April 2012 Appointed Director Appointed Director and Managing Executive Officer (current position) In charge of Osaka HQ Steel Plate, Structural Steel Sheets Dept. 1., Structural Steel Sheets Dept. 2., Steel Sheets Sales, Machinery, Lumber & Plywood, International Wood Sales and Chugoku Branch Office (current position)	42,141 shares
16	Masataka Toyoda (May 24, 1950)	March 1974 Joined the Company July 1998 General Manager of President's Office April 2005 General Representative for China and President of Hanwa Trading (Shanghai) Co., Ltd. (current position)  June 2005 Appointed Director April 2012 Appointed Director and Executive Officer (current position)  (Significant concurrent positions) President of Hanwa Trading (Shanghai) Co., Ltd. President of Hanwa Steel Service (Jiangxi) Co., Ltd.	31,477 shares
17	Yoshiaki Matsuoka (May 25, 1952)	April 1977 January 2001 June 2006 April 2012 Appointed Director Appointed Director and Executive Officer (current position) In charge of Petroleum, Bunker Oil, Chemicals and Food (current position)	31,525 shares
18	Hiroaki Tsujinaka (January 30, 1952)	April 1975 April 1998 June 2005 April 2012 Appointed Director Appointed Director and Executive Officer (current position) In charge of Osaka HQ Steel Bars & Construction Materials Dept. 1., Steel Bars & Construction Materials Dept. 2., Distributor Sales, Project, Kyushu Branch Office, Okayama Branch Office and Okinawa Branch Office, and Assistant to the Executive Officer in charge of Osaka HQ Ferrous Raw Materials and Steel Structure Marketing (current position)	46,928 shares

No.	Name (Date of birth)	Brief career summary, positions and job	Number of
		responsibilities at the Company	shares of the
		(Significant concurrent positions)	Company held
	Takatoshi Kuchiishi (October 23, 1958)	April 1981 Joined the Company	
		April 2002 General Manager of Steel Bars & Construction Materia	lls
		Dept. 2., Nagoya Branch Office	
		June 2010 Appointed Director	
		April 2012 Appointed Director and Executive Officer (current position)	
		In charge of Tokyo HQ Steel Bars & Construction	17,391
19		Materials Dept. 1., Steel Bars & Construction Material	shares
		Dept. 2., Shape & Structural Steel International, Project	t
		and Tohoku Branch Office, and Assistant to the Ex	ive
		Officer in charge of Tokyo HQ Ferrous Raw Materials	
		and in charge of Steel Structure Marketing of all office	
		(current position)	
		President of Hanwa Fellows Engineering (China) Co., Ltd.	

- Notes: 1. There are no special interests between any of the candidates and the Company.
  - 2. Mr. Osamu Seki and Mr. Shiro Yabushita are candidates for the positions of Outside Directors.
  - 3. Mr. Osamu Seki has been nominated for the position of Outside Director in view of his strong character and capabilities, in addition to his extensive experience in public affairs and corporate management. The Company believes that he will add a comprehensive and multidisciplinary perspective to management decision making.
  - 4. During Mr. Osamu Seki's tenure as an outside director of P.S. Mitsubishi Construction Co., Ltd., the Japan Fair Trade Commission in June 2007 issued a cease and desist order and levied a fine due to a violation by this company of the Antimonopoly Act. Mr. Osamu Seki has for many years made a variety of statements with regard to corporate compliance. Following this incident, Mr. Osamu Seki played a central role in taking actions to prevent this problem from occurring again. In particular, Mr. Osamu Seki urged the company's board of directors to approve resolutions to revise the P.S. Mitsubishi Construction Management Philosophy and Code of Conduct and the P.S. Mitsubishi Ethical Standards.
  - 5. Mr. Osamu Seki is currently an Outside Director of the Company. At the close of this General Shareholders Meeting he will have served as a director for five years.
  - 6. Mr. Osamu Seki has entered into an agreement with the Company limiting his liability for damages in accordance with Article 423, Paragraph 1 of the Companies Act. The maximum amount of liability under the agreement follows the provisions of the Companies Act. The Company plans to continue the above agreement with Mr. Osamu Seki if he is reelected.
  - 7. Mr. Shiro Yabushita has been nominated for the position of Outside Director in view of his strong character and capabilities, in addition to the Company's expectation that he will provide the Company with valuable opinions and suggestions from professional standpoint on the basis of his extensive experience and insight regarding his study on economics and financing at a university. Although Mr. Shiro Yabushita has never been directly involved in corporate management, the Company believes that he can appropriately carry out his duty as an Outside Director due to the above reasons.
  - 8. Mr. Shiro Yabushita is currently an Outside Director of the Company. At the close of this General Shareholders Meeting he will have served for one year.
  - 9. Mr. Shiro Yabushita has entered into an agreement with the Company limiting his liability for damages in accordance with Article 423, Paragraph 1 of the Companies Act. The maximum amount of liability under the agreement follows the provisions of the Companies Act. The Company plans to continue the above agreement with Mr. Shiro Yabushita if he is reelected.
  - 10. Number of shares of the Company held by the candidates includes shares that the individual owns through the Hanwa Directors Stock Ownership Plan.

## Proposal No.3 Election of Three (3) Corporate Auditors

The terms of office of Corporate Auditors Teruo Asai, Hajime Yosano and Masanori Kobayashi will expire at the conclusion of this General Shareholders Meeting. Consequently, shareholders are requested to elect three (3) Corporate Auditors. The Board of Corporate Auditors has previously given its approval for this proposal.

The candidates for Corporate Auditors are as follows:

No.	Name (Date of birth)	Brief career summary and positions at the Company (Significant concurrent positions)		Number of shares of the Company held
1	Teruo Asai (August 5, 1950)	April 1973 June 2008 June 2010	Joined the Company Appointed Director Appointed Corporate Auditor (current position)	35,732 shares
	Yasuo Naide (August 14, 1946)	April 1971 June 2001	Joined Sumitomo Heavy Industries, Ltd. Appointed Senior Vice President of Sumitomo	
2		June 2003	Heavy Industries, Ltd. Appointed Executive Vice President of Sumitomo Heavy Industries, Ltd.	
		December 2006	Appointed President and Representative Director of Sumitomo Heavy Industries Environment Co., Ltd.	238,000 shares
		April 2010	Appointed President and Representative Director of Sumitomo Heavy Industries Business Associates, Ltd.	
		March 2012	Retired as Director of Sumitomo Heavy Industries Business Associates, Ltd.	
		April 1971	Joined The Industrial Bank of Japan, Limited	
		May 1995	General Manager, Sapporo Branch of The Industrial Bank of Japan, Limited	
3	Hiroshige Wagatsuma (March 9, 1949)	December 1998	Appointed Director and Deputy President of The Nippon Credit Bank, Ltd.	0
		September 2000	Appointed Managing Executive Officer of The Industrial Bank of Japan, Limited	share
		June 2001	Appointed Managing Director of Tosoh Corporation	
		June 2006	Appointed Senior Managing Director of Tosoh	
			Corporation	
		June 2010	Retired as Director of Tosoh Corporation	

- Notes: 1. There are no special interests between the candidates and the Company.
  - 2. Mr. Yasuo Naide and Mr. Hiroshige Wagatsuma are new candidates for the positions of Outside Corporate
  - 3. Mr. Yasuo Naide has been nominated for the position of Outside Corporate Auditor because the Company expects that he will carry out an effective audit from the viewpoint based on his extensive business experience at a manufacturer.
  - 4. Upon approval of the proposal for appointing Mr. Yasuo Naide as the Outside Corporate Auditor, the Company will execute an agreement with Mr. Yasuo Naide limiting his liability for damages in accordance with Article 423, Paragraph 1 of the Companies Act. The maximum amount of liability under the agreement follows the provisions
  - 5. Mr. Hiroshige Wagatsuma has been nominated for the position of Outside Corporate Auditor because the Company believes that he will carry out an audit from a professional and practical viewpoint on the basis of his extensive business experience as a Director at a manufacturer, along with his deep knowledge of financing and financial
  - 6. Upon approval of the proposal for appointing Mr. Hiroshige Wagatsuma as the Outside Corporate Auditor, the Company will execute an agreement with Mr. Hiroshige Wagatsuma limiting his liability for damages in accordance with Article 423, Paragraph 1 of the Companies Act. The maximum amount of liability under the agreement follows the provisions of the Companies Act.
  - 7. Number of shares of the Company held by the candidates includes shares that the individual owns through the Hanwa Directors Stock Ownership Plan.

# Proposal No. 4: Partial Amendment and Continuation of Large-scale Purchase Countermeasures (Takeover Defense)

Partial amendment and continuation of the countermeasures (Takeover Defense) against large-scale purchases of shares in the Company representing 20% or more of voting rights, was approved at the 62nd Ordinary General Shareholders Meeting of the Company held on June 26, 2009. Meanwhile, it was decided at the Board of Directors meeting held on May 11, 2012 that these countermeasures be continued with a partial amendment on their expiry at the conclusion of the 65th Ordinary General Shareholders Meeting (hereinafter "this Ordinary General Shareholders Meeting"), subject to the approval of shareholders at this Ordinary General Shareholders Meeting (the countermeasures after the amendment are hereinafter referred to as the "Countermeasures"). The Company proposes that shareholders kindly approve the Countermeasures as described hereunder.

#### 1. Basic position against large-scale purchases of shares

The Company is handling a wide range of products including steel, which is its core product, along with metals and alloys, non-ferrous metals, food, petroleum and chemicals, lumber and plywood, and machinery, with numerous affiliates both in Japan and overseas under its global business strategies. As such, the management of the Company requires broad-based knowledge about a wide variety of products, as well as adequate experience in the relevant industry sectors, and a profound understanding on the relationship built over the years, between the Company and its stakeholders including shareholders, employees and clients. In May 2010, the Company formulated a three-year Medium-Term Business Plan beginning in the fiscal year 2010, and the Company believes it will be able to maximize its corporate value and the common interests of shareholders, through the promotion of key business strategies under the Medium-Term Business Plan.

The Company would not necessarily reject all large-scale purchases of its shares, if they could enhance its corporate value and contribute to the common interests of shareholders. However, in some cases, a large-scale purchase of shares can take place without adequate consultation with the management of the target company, or without enough information and time for shareholders to consider whether they should accept the proposal of such large-scale purchase of shares. Corporate value of the target company and the common interests of its shareholders can be damaged in such cases. Therefore, the Company has decided to set certain rules regarding the requirement for the provision of prior information on large-scale purchases of its shares, involving defense measures as necessary.

#### 2. Outline of the Countermeasures

(1) Any party to engage in a large-scale purchase of the Company's shares with an intention to hold 20% or more of its voting rights (hereinafter the "Large-scale Purchaser"), must provide the Board of Directors of the Company beforehand with adequate information regarding such large-scale purchase, as required by the Company.

Such required information may include:

- Detailed profile of the Large-scale Purchaser
- Objective, methods and schedule of the large-scale purchase, and basis of calculation of purchase price, etc.

For the above amendment, the Company has specified 60 business days as the maximum period of time during which the Board of Directors of the Company will be entitled to require a Large-scale Purchaser to provide the information.

- (2) A large-scale purchase is allowed only after a certain period of time, during which the Board of Directors of the Company evaluates the information provided by the Large-scale Purchaser.
- (3) The Company will be entitled to implement certain defense measures against a large-scale purchase, if the required information was not provided, or the Board of Directors judged, based on the information provided, that such large-scale purchase will significantly damage the Company's corporate value and the common interests of its shareholders. (The Company will select defense measures that are deemed to be the most appropriate by the Board of Directors at the time, including gratis allocations of stock acquisition rights to shareholders subject to certain exercise conditions.)

For the purpose of appropriate implementation of the Countermeasures and ensuring fair judgment by the Board of Directors, the Company has established a "Special Committee" comprising academic experts, Outside Directors and Outside Corporate Auditors of the Company. In the event of a large-scale purchase, the Board of Directors will seek and respect where possible, opinions from the Special Committee.

The Company is scheduled to appoint the following five members of the Special Committee at the Board of Directors meeting to be held on June 28, 2012.

\*Names and current positions at the Company

- Osamu Seki (August 23, 1939)

Outside Director

- Shiro Yabushita (November 13, 1943)

Outside Director

- Toshiaki Taguchi (October 20, 1938)

**Outside Corporate Auditor** 

- Yasuo Naide (August 14, 1946)

(Scheduled to be elected as Outside Corporate Auditor at this General Shareholders Meeting)

- Hiroshige Wagatsuma (March 9, 1949)

(Scheduled to be elected as Outside Corporate Auditor at this General Shareholders Meeting)

#### 3. Effective period of the Countermeasures, etc.

The Countermeasures will expire at the conclusion of the Ordinary General Shareholders Meeting for the third fiscal year after the conclusion of this Ordinary General Shareholders Meeting. The Company is scheduled to propose the continuation of the Countermeasures as an agenda item for that Ordinary General Shareholders Meeting to confirm the intention of shareholders in respect of the Countermeasures. The Countermeasures will be terminated if and when such proposal is not approved by shareholders at that Ordinary General Shareholders Meeting.

Meanwhile, this rule will be terminated even during the effective period of the Countermeasures, if and when the termination of the Countermeasures is decided by a resolution at either the Ordinary General Shareholders Meeting or the Board of Directors meeting.

## Procedure for submitting votes using the Internet

If you plan to vote using the Internet, please read the following instructions and precautions first.

- 1. Votes can be submitted using the Internet only on the website designated by the Company for this purpose. This site can be accessed from a cell phone, too. URL for votes: http://www.webdk.net
- 2. To vote using the Internet, use the voting rights code and password that are shown on the enclosed Voting Form and then enter your votes by following instructions provided by the website.
- 3. Internet votes must be received no later than the day immediately before the date of the General Shareholders Meeting during the business hours (by 5:00 p.m. on Wednesday, June 27, 2012 Japan time). However, shareholders are asked to submit votes as soon as possible in order to expedite the vote tabulation process.
- 4. If a shareholder submits votes in writing and using the Internet, only the Internet votes will be counted.
- 5. If a shareholder submits votes using the Internet more than once, or submits multiple votes using a personal computer and a cell phone, only the last votes received will be treated as valid.
- 6. When using the Internet to vote, shareholders are responsible for Internet Service Provider connection fees and communication carrier fees.

## **System Requirements for Voting via the Internet**

Submitting votes using the website listed above requires the following hardware and software.

- 1) Internet access
- 2) When using a personal computer to vote, the Internet browser must be Microsoft® Internet Explorer 6.0 or a subsequent version. In addition, hardware that can use the above browser is required.
- 3) When using a cell phone to vote, the handset must be capable of using 128-bit SSL encryption. (Since votes can be submitted using only handsets that can use 128-bit SSL encryption in order to ensure security, votes cannot be submitted using some handsets.)

  (Microsoft is a registered trademark in the U.S. and other countries of Microsoft Corporation.)

## Inquiries concerning submitting votes using the Internet

Please use the phone number below for any questions concerning how to submit votes using the Internet.

Transfer agent: Sumitomo Mitsui Trust Bank, Limited

Stock Transfer Agency Department

Dedicated Line: Toll-free: 0120-186-417 (9:00-21:00)

For inquiries concerning matters other than submitting votes, call

0120-176-417 (9:00-17:00 on weekdays)

Information concerning use of Electronic Voting Platform

Instead of submitting votes via the Internet as explained above, nominee shareholders such as trust banks acting as administrators (including standing proxies) can use the Electronic Voting Platform operated by Investor Communications Japan, Inc. (ICJ), which is owned jointly by Tokyo Stock Exchange, Inc. and other companies, to submit votes electronically at the Ordinary General Shareholders Meeting. To use this method, a shareholder must apply in advance for the use of the Electronic Voting Platform.