# Financial Results for the Second Quarter ended September 30, 2022

(Japan GAAP)

November 10, 2022

HANWA Co., Ltd. Company name: Listed stock exchange: Tokyo Stock exchange code: (URL https://www.hanwa.co.jp)

Representative: Yoichi Nakagawa President

**Enquiries:** Hisashi Honda **Executive Officer** Phone +81-3-3544-2000

Scheduled date of issue of audited financial statements: November 10, 2022

Scheduled date of payout of dividend: December 2, 2022

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the Second Quarter ended September 30, 2022 (April 1, 2022 to September 30, 2022)

(1) Consolidated oper	ating results			(	Percentage indicate	e a chan	ge from the previou	s year)
	Net sales		Operating inco	ome	Ordinary inco	me	Profit attributable owners of the pa	
For the 2nd Quarter	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)
ended September 30, 2022	1,338,965	36.6	41,374	36.0	52,958	73.0	37,189	77.1
ended September 30, 2021	980,342	_	30,426	174.7	30,615	198.7	20,996	206.0

For the Fiscal Year ended September 30, 2022 1099 % Note: Comprehensive income 57,236 million yen For the Fiscal Year ended September 30, 2021 27,266 million yen 465.6 %

	Net income per share	Net income per share(diluted)
For the 2nd Quarter	(yen)	(yen)
ended September 30, 2022	915.15	_
ended September 30, 2021	516.69	_

<sup>\*</sup> From the beginning of the fiscal year ending March 31, 2022, the Company applies the Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan Statement No. 29). As a result, the figures for the 2nd quarter ended September 30, 2021 in the above consolidated operating results constitute the figures after application of said accounting standard. For this reason, rates of increase/decrease YoY are not shown for net sales ended September 30, 2021.

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	(Millions of yen)	(Millions of yen)	(%)	(yen)
As of September 30, 2022	1,362,151	295,761	21.3	7,131.27
As of March 31, 2022	1,715,394	240,497	13.8	5,834.98

As of September 30, 2022 289,794 million yen Note: Shareholders' equity As of March 31, 2022 237,117 million yen

### 2. Cash dividends

	Cash dividends per share									
	1st Quarter	2nd Quarter	3rd Quarter	Year-end	Annual					
	(yen)	(yen)	(yen)	(yen)	(yen)					
Year ended March 31, 2022	_	50.00	_	50.00	100.00					
Year ended March 31, 2023	_	50.00								
Year ending March 31, 2023 (estimated)			_	50.00	100.00					

3. Forecast of consolidated financial results for fiscal year ending March 31, 2023 (April 1, 2022 to March 31, 2023)

(Percentage indicate a change from the previous year)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of the parent	Net income per share
	(Millions of yen) (%)	(yen)			
Annual	2,600,000 20.1	70,000 12.2	73,000 16.4	51,000 16.9	1,255.01

st The above forecasts reflect assumptions and prospects based on the information currently available. They are subject to various risks and uncertainties that could cause actual results to differ materially from this information.

# 《Consolidated Balance Sheets》

(Amounts less than one million yen are rounded down)

Millions of yen

Trade notes, accounts receivable and contract assets         542,444         45           Electronically recorded monetary claims         33,012         4           Inventories         243,603         28           Accounts receivable-other         222,549         9           Others         66,569         6           Allowance for doubtful receivables         (1,580)         (           Total current assets         1,272,049         1,07           Fixed assets;           Property and equipment;         34,677         3           Land         34,677         3           Others         43,211         4           Total property and equipment         77,889         8           Intangible assets         10,556         1           Investments and other assets;         1         1           Investments and other assets;         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total investments and other assets         354,898         18	7,826 2,739 7,266 2,313 5,303 5,575 1,393) 9,631 5,162 8,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Current assets;         165,451         13           Cash and deposits         165,451         13           Trade notes, accounts receivable and contract assets         542,444         45           Electronically recorded monetary claims         33,012         4           Inventories         243,603         28           Accounts receivable-other         222,549         9           Others         66,569         6           Allowance for doubtful receivables         1,272,049         1,07           Fixed assets;           Property and equipment;           Land         34,677         3           Others         43,211         4           Total property and equipment         17,389         8           Intragible assets         10,556         1           Investments and other assets;         1         1           Investment securities         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         1(1,403)         (           Total investments and other assets         354,893         18           Total fixed assets	2,739 7,266 2,313 5,303 5,575 1,393) 9,631 5,162 8,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Cash and deposits         165,451         13           Trade notes, accounts receivable and contract assets         542,444         45           Electronically recorded monetary claims         33,012         4           Inventories         243,603         28           Accounts receivable—other         222,549         9           Others         66,569         6           Allowance for doubtful receivables         (1,580)         (           Total current assets         1,272,049         1,07           Fixed assets;           Property and equipment;           Land         34,677         3           Others         43,211         4           Total property and equipment         77,889         8           Investments and other assets;         Investments and other assets;         Investments and other assets;           Investment securities         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total assets         1,715,394         1,36	2,739 7,266 2,313 5,303 5,575 1,393) 9,631 5,162 8,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Cash and deposits         165,451         13           Trade notes, accounts receivable and contract assets         542,444         45           Electronically recorded monetary claims         33,012         4           Inventories         243,603         28           Accounts receivable—other         222,549         9           Others         66,569         6           Allowance for doubtful receivables         (1,580)         (           Total current assets         1,272,049         1,07           Fixed assets;           Property and equipment;           Land         34,677         3           Others         43,211         4           Total property and equipment         77,889         8           Investments and other assets;         Investments and other assets;         Investments and other assets;           Investment securities         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total assets         1,715,394         1,36	2,739 7,266 2,313 5,303 5,575 1,393) 9,631 5,162 8,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Trade notes, accounts receivable and contract assets	2,739 7,266 2,313 5,303 5,575 1,393) 9,631 5,162 8,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Electronically recorded monetary claims	7,266 2,313 5,303 5,575 1,393) 9,631 5,162 8,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Inventories	2,313 5,303 5,575 1,393) 9,631 5,162 3,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Accounts receivable—other         222,549         9           Others         66,569         6           Allowance for doubtful receivables         (1,580)         (           Total current assets         1,272,049         1,07           Fixed assets;           Property and equipment;           Land         34,677         3           Others         43,211         4           Total property and equipment         77,889         8           Intangible assets         10,556         1           Investments and other assets;         1         1           Investments and other assets;         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total sixed assets         1,715,394         1,36           Liabilities;         2         1,36           Current liabilities;         33,456         3           Trade notes and accounts payable         38,294	5,303 5,575 1,393) 9,631 5,162 3,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Others         66,569         6           Allowance for doubtful receivables         (1,580)         (           Total current assets         1,272,049         1,07           Fixed assets;           Property and equipment;           Land         34,677         3           Others         43,211         4           Total property and equipment         77,889         8           Intangible assets         10,556         1           Investments and other assets;         1         1           Investment securities         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total sasets         1,715,394         1,36           Liabilities;         2         1,36           Current liabilities;         388,294         25           Electronically record obligations         33,456         3           Short-term loans payable         458,984         32 <td>5,575 1,393) 9,631 5,162 3,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962</td>	5,575 1,393) 9,631 5,162 3,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Allowance for doubtful receivables	5,162 8,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Total current assets	5,162 8,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Fixed assets;           Property and equipment;         34,677         3           Others         43,211         4           Total property and equipment         77,889         8           Intangible assets         10,556         1           Investments and other assets;         1         1           Investment securities         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total assets         1,715,394         1,36           Liabilities;         Current liabilities;           Trade notes and accounts payable         38,294         25           Electronically record obligations         33,456         3           Short-term loans payable         458,984         32           Commercial paper         40,000         7           Current portion of bonds payable         10,000         1           Income taxes payable         10,000         1           Accrued bon	5,162 8,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Property and equipment;           Land         34,677         3           Others         43,211         4           Total property and equipment         77,889         8           Intangible assets         10,556         1           Investments and other assets;         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total sixed assets         1,715,394         1,36           Liabilities;         2         1,715,394         1,36           Liabilities;         2         2         2         2         3           Current liabilities;         33,456         3         3         Short-term loans payable         388,294         25         25           Electronically record obligations         33,456         3         3         Short-term loans payable         458,984         32         2           Commercial paper         40,000         7         1         1         <	3,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Property and equipment;           Land         34,677         3           Others         43,211         4           Total property and equipment         77,889         8           Intangible assets         10,556         1           Investments and other assets;         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total sixed assets         1,715,394         1,36           Liabilities;         2         1,715,394         1,36           Liabilities;         2         2         2         2         3           Current liabilities;         33,456         3         3         Short-term loans payable         388,294         25         25           Electronically record obligations         33,456         3         3         Short-term loans payable         458,984         32         2           Commercial paper         40,000         7         1         1         <	3,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Property and equipment;           Land         34,677         3           Others         43,211         4           Total property and equipment         77,889         8           Intangible assets         10,556         1           Investments and other assets;         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total sixed assets         1,715,394         1,36           Liabilities;         2         1,715,394         1,36           Liabilities;         2         2         2         2         3           Current liabilities;         33,456         3         3         Short-term loans payable         388,294         25         25           Electronically record obligations         33,456         3         3         Short-term loans payable         458,984         32         2           Commercial paper         40,000         7         1         1         <	3,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Land         34,677         3           Others         43,211         4           Total property and equipment         77,889         8           Intangible assets         10,556         1           Investments and other assets;         1         1           Investment securities         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total assets         1,715,394         1,36           Liabilities;         Current liabilities;         Trade notes and accounts payable         388,294         25           Electronically record obligations         33,456         3         3           Short-term loans payable         458,984         32           Commercial paper         40,000         7           Current portion of bonds payable         10,000         1           Income taxes payable         16,098         1           Accrued bonuses         4,223           Provision for pr	3,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
Others         43,211         4           Total property and equipment         77,889         8           Intangible assets         10,556         1           Investments and other assets;         1         1           Investment securities         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total assets         1,715,394         1,36           Liabilities;         2         Current liabilities;           Trade notes and accounts payable         388,294         25           Electronically record obligations         33,456         3           Short-term loans payable         458,984         32           Commercial paper         40,000         7           Current portion of bonds payable         10,000         1           Income taxes payable         16,098         1           Accrued bonuses         4,223           Provision for product warranties         66         6	3,425 3,587 0,969 8,173 1,142 9,884 1,236) 7,962
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Intangible assets         10,556         1           Investments and other assets;         1         1           Investment securities         81,443         9           Long—term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total assets         1,715,394         1,36           Liabilities;         1         1,715,394         1,36           Liabilities;         2         25           Current liabilities;         33,456         3         3           Trade notes and accounts payable         33,456         3         3           Electronically record obligations         33,456         3         3           Short—term loans payable         458,984         32           Commercial paper         40,000         7           Current portion of bonds payable         10,000         1           Income taxes payable         16,098         1           Accrued bonuses         4,223           Provision for product	0,969 8,173 1,142 9,884 1,236) 7,962
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Investment securities         81,443         9           Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total assets         1,715,394         1,36           Liabilities;         Current liabilities;         Trade notes and accounts payable         388,294         25           Electronically record obligations         33,456         3           Short-term loans payable         458,984         32           Commercial paper         40,000         7           Current portion of bonds payable         10,000         1           Income taxes payable         16,098         1           Accrued bonuses         4,223         2           Provision for product warranties         66         6           Commodity forwards contracts liabilities         186,766         2           Others         100,725         9           Total current liabilities         1,238,615         83	1,142 9,884 1,236) 7,962
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Long-term guarantee deposits         248,541         6           Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total assets         1,715,394         1,36           Liabilities;         Current liabilities;           Trade notes and accounts payable         388,294         25           Electronically record obligations         33,456         3           Short-term loans payable         458,984         32           Commercial paper         40,000         7           Current portion of bonds payable         10,000         1           Income taxes payable         16,098         1           Accrued bonuses         4,223         1           Provision for product warranties         66         6           Commodity forwards contracts liabilities         186,766         2           Others         100,725         9           Total current liabilities         1,238,615         83	1,142 9,884 1,236) 7,962
Others         26,317         2           Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total assets         1,715,394         1,36           Liabilities;	9,884 1 <u>,236)</u> 7,962
Allowance for doubtful receivables         (1,403)         (           Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total assets         1,715,394         1,36           Liabilities;         Current liabilities;           Trade notes and accounts payable         388,294         25           Electronically record obligations         33,456         3           Short-term loans payable         458,984         32           Commercial paper         40,000         7           Current portion of bonds payable         10,000         1           Income taxes payable         16,098         1           Accrued bonuses         4,223         2           Provision for product warranties         66         2           Commodity forwards contracts liabilities         186,766         2           Others         100,725         9           Total current liabilities         1,238,615         83	1 <u>,236)</u> 7,962
Total investments and other assets         354,898         18           Total fixed assets         443,344         28           Total assets         1,715,394         1,36           Liabilities;         Current liabilities;           Trade notes and accounts payable         388,294         25           Electronically record obligations         33,456         3           Short-term loans payable         458,984         32           Commercial paper         40,000         7           Current portion of bonds payable         10,000         1           Income taxes payable         16,098         1           Accrued bonuses         4,223         1           Provision for product warranties         66         6           Commodity forwards contracts liabilities         186,766         2           Others         100,725         9           Total current liabilities         1,238,615         83	7,962
Total fixed assets         443,344         28           Total assets         1,715,394         1,36           Liabilities;         Current liabilities;           Trade notes and accounts payable         388,294         25           Electronically record obligations         33,456         3           Short-term loans payable         458,984         32           Commercial paper         40,000         7           Current portion of bonds payable         10,000         1           Income taxes payable         16,098         1           Accrued bonuses         4,223         1           Provision for product warranties         66         6           Commodity forwards contracts liabilities         186,766         2           Others         100,725         9           Total current liabilities         1,238,615         83	
Total assets         1,715,394         1,36           Liabilities;         Current liabilities;           Trade notes and accounts payable         388,294         25           Electronically record obligations         33,456         3           Short-term loans payable         458,984         32           Commercial paper         40,000         7           Current portion of bonds payable         10,000         1           Income taxes payable         16,098         1           Accrued bonuses         4,223           Provision for product warranties         66         6           Commodity forwards contracts liabilities         186,766         2           Others         100,725         9           Total current liabilities         1,238,615         83	
Liabilities;         Current liabilities;       388,294       25         Electronically record obligations       33,456       3         Short—term loans payable       458,984       32         Commercial paper       40,000       7         Current portion of bonds payable       10,000       1         Income taxes payable       16,098       1         Accrued bonuses       4,223       1         Provision for product warranties       66       6         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	<u> 2,520</u>
Current liabilities;         Trade notes and accounts payable       388,294       25         Electronically record obligations       33,456       3         Short-term loans payable       458,984       32         Commercial paper       40,000       7         Current portion of bonds payable       10,000       1         Income taxes payable       16,098       1         Accrued bonuses       4,223       1         Provision for product warranties       66       66         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	<u>2,151                                   </u>
Current liabilities;         Trade notes and accounts payable       388,294       25         Electronically record obligations       33,456       3         Short-term loans payable       458,984       32         Commercial paper       40,000       7         Current portion of bonds payable       10,000       1         Income taxes payable       16,098       1         Accrued bonuses       4,223       1         Provision for product warranties       66       66         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	
Current liabilities;         Trade notes and accounts payable       388,294       25         Electronically record obligations       33,456       3         Short-term loans payable       458,984       32         Commercial paper       40,000       7         Current portion of bonds payable       10,000       1         Income taxes payable       16,098       1         Accrued bonuses       4,223       1         Provision for product warranties       66       66         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	
Trade notes and accounts payable       388,294       25         Electronically record obligations       33,456       3         Short-term loans payable       458,984       32         Commercial paper       40,000       7         Current portion of bonds payable       10,000       1         Income taxes payable       16,098       1         Accrued bonuses       4,223       1         Provision for product warranties       66       66         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	
Electronically record obligations       33,456       3         Short-term loans payable       458,984       32         Commercial paper       40,000       7         Current portion of bonds payable       10,000       1         Income taxes payable       16,098       1         Accrued bonuses       4,223       1         Provision for product warranties       66       66         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	3,272
Short-term loans payable       458,984       32         Commercial paper       40,000       7         Current portion of bonds payable       10,000       1         Income taxes payable       16,098       1         Accrued bonuses       4,223         Provision for product warranties       66         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	7,826
Commercial paper       40,000       76         Current portion of bonds payable       10,000       16         Income taxes payable       16,098       1         Accrued bonuses       4,223         Provision for product warranties       66         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	
Current portion of bonds payable       10,000       1         Income taxes payable       16,098       1         Accrued bonuses       4,223         Provision for product warranties       66         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	
Income taxes payable       16,098       1         Accrued bonuses       4,223         Provision for product warranties       66         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	0,000
Accrued bonuses       4,223         Provision for product warranties       66         Commodity forwards contracts liabilities       186,766       2         Others       100,725       9         Total current liabilities       1,238,615       83	0,000
Provision for product warranties         66           Commodity forwards contracts liabilities         186,766         2           Others         100,725         9           Total current liabilities         1,238,615         83	3,305
Commodity forwards contracts liabilities         186,766         2           Others         100,725         9           Total current liabilities         1,238,615         83	3,478
Others         100,725         9           Total current liabilities         1,238,615         83	61
Others         100,725         9           Total current liabilities         1,238,615         83	1,515
Total current liabilities 1,238,615 83	1.006
	2,608
Long-down liabilities	<u>-,000</u>
i ono-rerm lianilities.	
	0,000
	0,876
	4,502
	<u>3,402</u>
	3,781
<u>Total liabilities</u> 1,474,896 <b>1,06</b>	<u>6,390                                    </u>
Net assets;	
Shareholders' equity;	
· · · · · · · · · · · · · · · · · · ·	5,651
Capital surplus 26	26
	5,155
	3,730)
	7,102
Accumulated other comprehensive income	
	0,412
Land revaluation difference 3,191	1,019
	1,019 3,455
	1,019 3,455 0,807
	1,019 3,455 0,807 3,002)
	1,019 3,455 0,807 <u>3,002)</u> 2,691
	1,019 3,455 0,807 <u>3,002)</u> 2,691 5,967
Total liabilities and net assets 1,715,394 <b>1,36</b>	1,019 3,455 0,807 3,002) 2,691 5,967 5,761

# **《Consolidated Statements of Income and Comprehensive Income》**(Amounts less than one million yen are rounded down)

	(Amounts less than one million) <i>Million</i>	on yen are rounded down) on yen are rounded down)
	2nd Quarter ended	2nd Quarter ended
	September 30, 2021	September 30, 2022
Net sales	980,342	1,338,965
Cost of sales	922,809	1,267,834
Gross profit	57,532	71,131
Selling, general and administrative expenses	27,105	29,756
Operating income	30,426	41,374
Other income;		
Interest income	734	1,875
Dividend income	1,020	6,421
Equity in earnings of affiliates	1,384	7,141
Foreign exchange gain	· <u> </u>	1,763
Others	727	1,076
Total other income	3,866	18,278
Other expenses;	•	-
Interest expenses	1,854	4,503
Foreign exchange loss	747	_
Others	1,076	2,190
Total other expenses	3,678	6,693
Ordinary income	30,615	52,958
Extraordinantinant		
Extraordinary income Gain on sale of investment securities		541
Arbitration related income	<del>_</del>	259
Total extraordinary income		800
Extraordinary loss;		000
Loss on devaluation of investment securities	<u></u>	251
Value added taxes for prior periods	<u></u>	57
Total extraordinary loss	<u> </u>	309
Income before income taxes and non-controlling interests	30,615	53,450
Income taxes	9,295	14,096
Net income	21,319	39,353
Net income attributable to		
Owners of the parent	20,996	37,189
Non-controlling interests	323	2,164
Other Comprehensive Income	525	_,
Valuation difference on available-for-sale securities	2,648	3,692
Deferred hedge profit and loss	240	2,019
Foreign currency translation adjustments	2,361	10,103
Remeasurements of defined benefit plans	382	326
Share of other comprehensive income of entities accounte	Ч	
for using equity method	314	1,741
Total other comprehensive Income	5,946	17,882
Comprehensive Income	27,266	57,236
Comprehensive income attributable to		
Owners of the parent	26,770	54,513
Non-controlling interests	496	2,723
	100	_,,0

# 《Consolidated Statements of Cash Flows》

(Amounts less than one million yen are rounded down)

Millions of yen

	2nd Quarter ended September 30, 2021	2nd Quarter ended September 30, 2022
Cash flows from operating activities;		
Income before income taxes	30,615	53,450
Depreciation and amortization	2,900	3,333
Amortization of goodwill	196	152
Increase(decrease) in allowance for doubtful receivables	490	(451)
Interest and dividend income	(1,754)	(8,297)
Interest expense	1,854	4,503
Equity in earnings of affiliated companies (gain)	(1,384)	(7,141)
Gain on sale of investment securities	_	(541)
Loss on devaluation of investment securities	_	251
Arbitration related income	_	(259)
Value added taxes for prior periods	_	57
(Increase)decrease in trade receivables and contract assets	(81,171)	91,559
(Increase)decrease in inventories	(41,581)	(23,201)
(Increase)decrease in accounts receivable-other	(5,746)	127,589
(Increase)decrease in advance payment	(11,706)	8,669
Increase(decrease) in trade notes and accounts payable	52,947	(135,602)
Increase(decrease) in deposits received	(2,587)	(24,963)
Increase(decrease) in advance payment	(1,575)	7,317
Increase(decrease) in commodity forwards contracts liabilities	1,839	(165,264)
(Increase)decrease in long-term guarantee deposits	(5,584)	187,315
Increase(decrease) in retirement benefits	604	476
Other, net	2,426 (59,219)	3,948 122,903
Sub total Interest and dividends received	1,531	7,956
Interest and dividends received Interest paid	(1,798)	(4,438)
Income taxes (paid) refund	(6,695)	(16,566)
Arbitration related income	(0,033)	259
Net cash provided by (used in) operating activities	(66,182)	110,114
The each provided by (about in) operating activities	(00,102)	110,111
Cash flows from investing activities;		
Payment for time deposits	(24)	(16)
Proceeds from refund of time deposits	12	369
Payment for purchase of property and equipment	(3,064)	(5,573)
Proceeds from sale of property and equipment	21	425
Payment for acquisition of investment securities	(3,317)	(3,961)
Proceeds from sale and redemption of investment securities	25	1,164
(Increase)decrease in short-term loans receivable, net	(5,410)	(258)
Increase in long-term loans receivable	(238)	(301)
Collection of long-term loans receivable	4,522	51
Other, net	(1,075)	(508)
Net cash provided by (used in) investing activities	(8,549)	(8,609)
Cash flows from financing activities;		
Increase(decrease) in short-term loans, net	40,610	(130,745)
Increase(decrease) in commercial paper, net	40,000	30,000
Proceeds from long-term debt	6,605	5,050
Repayments of long-term debt	(6,882)	(14,245)
Payment for redemption of bonds	(13)	(10,000)
Payment for cash dividends	(1,223)	(2,031)
Cash dividends paid to non-controlling interests in consolidated subsidiaries	(12)	(136)
Other, net	(438)	(485)
Net cash provided by (used in) financing activities	78,644	(122,593)
Effect of exchange rate changes on cash and cash equivalents	(429)	(6,647)
Net increase(decrease) in cash and cash equivalents	3,482	(27,736)
Cash and cash equivalents at beginning of year	50,892	165,083
Increase in cash and cash equivalents from newly consolidated subsidiaries	1,842	464
Increase in cash and cash equivalents resulting from mergers with unconsolidated subsidiaries	56.006	407.011
Cash and cash equivalents at end of period	56,226	137,811

## Financial Results for the Second Quarter ended September 30, 2022

# 《Segment information》

Segment information by business category for the 2nd Quarter ended September 30, 2021 and 2022, is as follows:

(Amounts less than one million yen are rounded down)

2nd Quarter ended Septen	nber 30, 2021						(, arroan	1000 1110	0.10 111111011	,	llions of yen
			Rep	ortable se	egment						
	Steel	Primary Metal	Metal Recycling	Foods	Energy & Living Materials	Overseas sales subsidiaries	Sub- total	Other	Total	Adjustment	Consoli- dated
Net sales											
Customers	438,193	92,594	61,665	57,982	122,182	155,795	928,414	51,928	980,342	_	980,342
Inter-segment	9,724	2,800	1,557	280	4,904	5,954	25,222	1,529	26,751	(26,751)	_
Total	447,918	95,395	63,223	58,262	127,087	161,750	953,637	53,457	1,007,094	(26,751)	980,342
Segment income	18,213	3,519	3,234	1,607	3,065	2,501	32,143	1,201	33,344	(2,728)	30,615

2nd Quarter ended September 30, 2022

		_	
Mill	ions	Ot.	ven

			Rep	ortable se	gment						
	Steel	Primary Metal	Metal Recycling	Foods	Energy & Living Materials	Overseas sales subsidiaries	Sub- total	Other	Total	Adjustment	Consoli- dated
Net sales											
Customers	595,927	122,476	76,366	61,005	173,989	231,613	1,261,379	77,586	1,338,965	_	1,338,965
Inter-segment	14,885	2,740	1,482	473	7,641	23,384	50,607	2,375	52,982	(52,982)	
Total	610,813	125,216	77,848	61,478	181,631	254,998	1,311,986	79,961	1,391,948	(52,982)	1,338,965
Segment income(loss)	17,968	12,576	5,421	(225)	6,663	5,431	47,835	2,282	50,117	2,840	52,958

#### Notes:

- 1. "Other" comprises businesses that are not included in reportable segments, such as lumber section and machinery section.
- 2. Adjustments for segment income or loss include inter-segment elimination and Group costs that have not been distributed to reportable segments. These group costs consist mainly of expenses of administrative departments.
- 3. Segment income or loss is adjusted between ordinary income on the consolidated statements of income and comprehensive income.
- 4. Since January 2022, the Company has changed its method of classification of business segments, integrating a part of the Overseas sales subsidiaries business into the Foods business. The classification change also applies to segment information for the 2nd quarter of the previous fiscal year.

# **Highlights of Consolidated Financial Results for the 2nd Quarter of FY2022**

### Outline of Financial Results for the 2nd Quarter of FY2022

During the 2nd quarter of the fiscal year, net sales increased by 37% YoY, to 1338.9 billion yen, because as economic activities continued to be on the right track for recovery, price of the products represented by steel, non-ferrous metal and crude oil remained at a high level. In addition, enhancement in business performance of the overseas sales subsidiaries contributed to the net sales increase. Profits expanded in all business segments except for Foods business. Operating income increased by 36% YoY, to 41.3 billion yen, while ordinary income increased by 73% YoY, to 52.9 billion yen, as dividend income from strategic investments increased and equity in earnings of affiliates expanded, mainly in the Primary metals business, and net income attributable to owners of the parent increased by 77% to 37.1 billion yen.

Operating Results	1Q-2Q of FY202		-2Q Y2022	Yo Change	rate	$\parallel$	Main Factors	
Net sales	980	1 1	,338.9	358.6	37%	(Net sa	ales)	
						Net sales increased by 37% YoY, to 1338.9 billion yen, because as economic		
Gross profit	57	.5	71.1	13.5	24%		rities continued to be on the right track for recovery, price of the products esented by steel, non-ferrous metal and crude oil remained at a high level. In	
SG&A expenses	27	.1	29.7	2.6	10%	addi	tion, enhancement in business performance of the overseas sales subsidiaries	
Operating income	30	.4	41.3	10.9	36%		ributed to the net sales increase. A expenses)	
Non-operating income	3	.8	18.2	14.4	373%		& A expenses increased by 2.6 billion yen YoY, with 0.18 billion yen of this re deriving from newly consolidated subsidiaries. Personnel expenses rose by 1	
Non-operating expenses	3	.6	6.6	3.0	82%	billio	on yen YoY, with 0.11 billion yen of this figure deriving from newly	
Ordinary income	30	.6	52.9	22.3	73%	H	solidated subsidiaries.  operating income/expenses)	
Extraordinary gain	_		0.8	0.8	_	Non-operating income increased by 14.4 billion yen and non-operating expenses increased		
Extraordinary loss	_	_	0.3	0.3	_	by 3.0 billion yen.  The main impacts on ordinary income were as follows.		
Income before income taxes					==0/	Interest income: increase of 1.1 billion yen(YoY)		
and others	30		53.4	22.8	75%	Dividend income: increase of 5.4 billion yen(YoY)  Equity in earnings of affiliates: increase of 5.7 billion yen(YoY)		
Income taxes	9	.2	14.0	4.8	52%	Foreign exchange gain/loss:		
Net income	21	.3	39.3	18.0	85%	loss of 0.7 billion yen (last year) gain of 1.7 billion yen (this year)		
Owners of the parent(loss)	20		37.1	16.1	77%		terest expenses: increase of 2.6 billion yen(YoY)	
Non-controlling interests(loss)		0.3	2.1	1.8	570%	-11	ordinary gain/loss)	
EPS (yen) Comprehensive	516.0	69	915.15	398.46	77%		n on sale of investment securities: 0.5 billion yen s on devaluation of investment securities: 0.2 billion yen	
income	27	.2	57.2	29.9	110%	Loss	on devaluation of investment securities. 0.2 billion yen	
Segment		Net sales			ment incom	ne	M. F.	
Information	1Q-2Q of FY2021	1Q-2Q of FY2022	rate	1Q-2Q of FY2021	1Q-2Q of FY2022	rate	Main Factors	
Steel	447.9	610.8	36%	18.2	17.9	(1%)	(Steel business)  Net sales increased. Transaction volume continued to be stable mainly in the domestic construction industry and steel	
Primary Metal	95.3	125.2	31%	3.5	12.5	257%	prices remained at a high level due to the spread of increases in manufacturing cost were reflected in steel prices.  On the other hand, segment income decreased. Because profit margins shrunk as purchase cost rose and equity in	
Metal Recycling	63.2	77.8	23%	3.2	5.4	68%	earnings of affiliates from overseas investment decreased.  (Primary metals business)  Segment income increased. Transaction volume of stainless base metals continued to be stable. Although the prices of	
Foods	58.2	61.4	6%	1.6	(0.2)		segment income increased. Transaction voimine of standards to the state Commune to be state. Autonomine the various merchandises entered an adjustment phase, some commodities such as nickel and silicon-based ferroalloy remained at a relatively high level. In addition, dividend income from strategic investments as well as equity in earning	
Foods Energy&						1170	of affiliates from SAMANCOR CHROME HOLDINGS PROPRIETARY LTD. contributed to segment income increased.	
Living Materials Overseas sales	127.0	181.6	43%	3.0	6.6	117%	(Metal recycling business) Segment income increased. Transaction volume of various merchandises continued to be stable and purchase cost relies that the democraticities of year ways reflected in the colling price. In addition, expressing only from composition	
subsidiaries	161.7	254.9	58%	2.5	5.4	117%	risings due to the depreciation of yen were reflected in the selling prices. In addition, appraisal gain from commodity forwards contracts in hedge transactions contributed to segment income increased.  (Foods business)	
Total for reportable segments	953.6	1,311.9	38%	32.1	47.8	49%	Segment income decreased. While demand for marine products expanded on a global scale, purchase cost risings due the depreciation of yen were not sufficiently reflected in the selling prices.	
Other	53.4	79.9	50%	1.2	2.2	90%	In addition, as import of crabs from Russia were banned in some countries including the U.S. and decline in crab mar prices due to shrink of stay-at-home demand mainly in Europe and the America, appraisal loss on the products was reported by the Company, and its consocilated which lifeties and so the possible the consent income degreed	
Tot-1	1,007.0	1,391.9	38%	33.3	50.1	50%	reported by the Company and its consolidated subsidiaries, and as the result the segment income decreased.  (Energy & Living Materials business)  Segment income increased. Market prices of crude oil and petroleum products rose further due to the crisis in Ukraine	
Total		(52.9)	98%	(2.7)	2.8	_	income from the products such as bunker fuel oil increased. In addition, both transaction volume and unit prices of pa kernel shells (PKS) and wood pellet fuel rose due to a demand increase on a global scale contributed to segment incor- increased. (Overseas sales subsidiaries)	
Adjustment	(26.7)	(=)						

HANWA Co., Ltd.

			C : :4	14 2022	(Unit: billion yen, rounded down to 0.1 billions ye	
Financial Position	Mar. 2022	Sep. 2022	Comparison with Mar. 2022 Change rate		Main Factors	
Total assets	1,715.3	1,362.1	(353.2)	(21%)	(Overview) While we have conducted hedge transactions which involve valuation gains or losses attributable to	
(Current assets)	1,272.0	1,079.6	(192.4)	(15%)	counter parties based on contracts, accounts receivable-other and long-term guarantee deposits de	
(Fixed assets)	443.3	282.5	(160.8)	(36%)	due to decrease in the outstanding contract amount of the commodity forwards contracts, collection of accounts receivable-other and a fall in futures prices on the London Metal Exchange.	
Total liabilities	1,474.8	1,066.3	(408.5)	(28%)	In addition, the Company repaid part of short-term loan payable provided by financial institute.	
(Interest-bearing debt)	722.9	611.3	(111.6)	(15%)	(Total Assets)  Total assets decreased by 21% from the end of the previous fiscal year, mainly because	
(Net interest-bearing debt)	557.4	473.5	(83.9)	(15%)	of decreases in long-term guarantee deposits and accounts receivable-other.	
Net DER	235%/203*%	163%/142*%	(72pt)	(33%)	a: 122	
Total net assets	240.4	295.7	55.2	23%	(Liabilities) Liabilities decreased by 28% from the end of the previous fiscal year, mainly because of decreased by 28% from the end of the previous fiscal year, mainly because of decreased by 28% from the end of the previous fiscal year.	
(Equity capital)	222.0	257.1	35.0	16%	in commodity forwards contracts liabilities and short-term loans payable.  As interest-bearing debt decreased by 15%, net debt-equity ratio was turned into 163%	
(Valuation & translation adjustments)	15.0	32.6	17.6	117%	(*142%).	
(Non-controlling interests)	3.3	5.9	2.5	77%	(Net assets)  Total net assets increased 23% from the end of the previous fiscal year because of accumulation of	
BPS (yen)	5,834.98	7,131.27	1,296.29	22%	retained earnings from net income attributable to owners of parent as well as a fluctuation in foreign currency translation adjustments.	
Shareholders' equity	237.1	289.7	52.6	22%	Shareholders' equity ratio was 21.3% (*23.1%), which is 7.5 percentage points higher than at the end of	
Shareholders' equity ratio	13.8/15.3*%	21.3/23.1*%	7.5pt	54%	the previous fiscal year.  *Reflecting equity credit attributes of the subordinated loan	
Cash Flow	1Q-2Q	1Q-2Q	YoY		Main Factors	
Cash Flow	of FY2021	of FY2022	Change	rate	Maiii Factors	
Cash flows from operating activities	(66.1)	110.1	176.2	_	(Operating cash flows)  Due mainly to decrease in long-term guarantee deposits and accounts receivable-other.	
Cash flows from investing activities	(8.5)	(8.6)	(0.0)	1%	(Investment cash flows)	
Cash flows from financing activities	78.6	(122.5)	(201.2)	_	Due mainly to purchase of tangible fixed assets and investment securitie	
Cash and cash equivalents at end of period	56.2	137.8	81.5	145%	(Financial cash flows)  Due mainly to repayment of loans payable with collection of long-term guarantee depo	

#### [Changes in Net Sales] ☐ 2nd half 3,000.0 ■ 1st half 2,600.0 2,164.0 2,500.0 1,261.1 1,907.4 2,000.0 1,745.5 1,183.7 1,500.0 961.4 944.4 1,000.0 946.0 500.0 801.0 ,338.9 ecognition 980.3 0.0 FY2019 FY2020 FY2021 FY2022

19.6

12.8 6.8

60.0

40.0

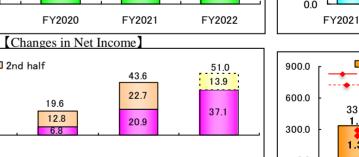
20.0

0.0

owners of parent

[ ■ 1st half ■ 2nd half

-18.8



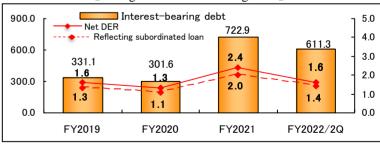
△20.0 L −13.6 FY2019	FY2020	FY2021	FY2022		
Forecast (Annual)	FY2021	FY2022 (estimated)	change		
Net sales	2,164.0	2,600.0	20%		I
Operating income	62.3	70.0	12%		`
Ordinary income	62.7	73.0	16%		A
Net income attributable to	13.6	51.0	17%	1	Т

43.6

51.0

17%

#### [Quarterly Operating Results] 1,000.0 60.0 Applyng the Accounting Standard for Revenue Recognition 50.0 0.008 665.5 673.4 623.0 40.0 600.0 452.6 30.0 17.2 16.9 400.0 13.5 20.0 200.0 10.0 0.0 0.0 FY2021/1Q 2Q 4Q FY2022/1Q 2Q [Changes in Interest-bearing Debt]



Cash Dividends	FY2020	FY2021	FY2022 (estimated)
Interim (yen)	30.00	50.00	50.00
Year-end (yen)	30.00	50.00	50.00
Annual (yen)	60.00	100.00	100.00
Dividend payout ratio	12%	9%	8%

# **Topics**