

# Outline of Financial Results for the First Quarter ended June 30, 2025

August 2025

HANWA CO., LTD.



- 1. Summary of FY2025 Q1 Financial Results and Progress
- 2. Progress on Medium-Term Business Plan 2025
- 3. Details by Business Segment



## 1. Summary of FY2025 Q1 Financial Results and Progress

#### **Summary of Consolidated Financial Results**



■ Ordinary income for FY2025 Q1 was 14.0 bil. yen, making 25% progress toward the full-year forecast of 55 bil. yen. The full-year forecast remained unchanged.

(billions of yen)	FY2024 Q1 Results	FY2025 Q1 Results	Y on Y change (Rate)	FY2025 Forecast	Progress	
Net Sales	618.4	639.8	+21.4 (+3%)	2,600	25%	
Gross Profit	31.4	34.1	+2.7 (+9%)	_	_	
Operating Income	13.1	14.5	+1.4 (+11%)	55	27%	
Ordinary Income	12.3	14.0	+1.6 (+13%)	55	25%	
Net Income Attributable to Owners of the Company	9.2	9.9	+0.7 (+8%)	40	25%	
Consolidated Steel Transaction Volume (million metric tons) *1	3.22	3.58	+0.36 (+11.2%)	_	_	

<sup>\*1</sup> Consolidated Trading volume is the simple sum of the weight of steel handled by the Company and its consolidated subsidiaries.

#### **Segment Information (Consolidated)**



Ordinary Income										
by	y Segment 14.0									
12.3	0.6									
0.9	1.8									
1.6	2.4									
1.4 0.3	0.9									
0.7										
7.7	9.7									
-1.8	-0.0 <sup>-0.5</sup> -1.0									
FY2024 1Q	FY2025 1Q									

Business Segment	FY2024 Q1	FY2025 Q1	Y on Y Change (Y on Y Rate)
Steel	7.7	9.7	+2.0 (+26%)
Primary Metal	1.1	-0.5	-1.7
Metal Recycling	0.7	-0.0	-0.8
Foods	0.3	0.9	+0.5 (+151%)
Energy & Living Materials	1.4	2.4	+1.0 (+68%)
Overseas Sales Subsidiaries	1.6	1.8	+0.2 (+13%)
Other	0.9	0.6	-0.3 (-33%)
Adjustment	-1.8	-1.0	+0.8
Total	12.3	14.0	+1.6 (+13%)

_	Main Factors
р	rofits increased due to steady sales of construction materials, solid erformance in the domestic construction sector. Sales at some verseas subsidiaries improved.
h c	Although the standalone results showed increased profits due to igher transaction volumes of stainless products and other items, onsolidated profits declined due to equity in losses from SAMANCOR CHROME HOLDINGS PROPRIETARY LTD.
	rofits decreased due to a decline in market prices of aluminum and ickel.
	cales to the food service industry in U.S. subsidiaries remained strong and a newly consolidated subsidiary performed well.
	ales of wood pellets remained firm, and profitability improved in son ubsidiaries.
	here was an increase in scrap transactions in Southeast Asia and ewly consolidated companies contributed to overall performance.
M	lousing Materials: Market prices of European lumber were lower. Machinery: There was an increase in completed projects in industrial machinery.

### **Segment Ordinary Income compared to Forecast**



Business Segments	FY?	2025 Forec	ast Full year	FY2025 Q1 Results	Rate against 1st Half Forecast	Rate against Full year Forecast	Main Factors
Steel	13.5	15.5	29.0	9.7	72%	34%	Despite sluggish demand for steel products and a decline in transaction volumes—particularly for flats—the domestic construction sector performed firmly, resulting in an upward deviation from the forecast.
Primary Metal	2.0	1.5	3.5	-0.5	-	-	Equity in losses from SAMANCOR CHROME HOLDINGS PROPRIETARY LTD significantly underperformed.
Metal Recycling	1.5	2.0	3.5	-0.0	-	_	The business environment for aluminum and copper deteriorated sharply, leading to a significant decline in profitability. Additionally, a temporary valuation loss on derivatives was incurred due to rising precious metal prices, resulting in a downward deviation.
Foods	1.0	2.0	3.0	0.9	98%	33%	Market prices for our various traded commodities remained high, and strong performance by subsidiaries contributed.
Energy & Living Materials	6.0	6.0	12.0	2.4	41%	21%	Although the business environment for petroleum and chemical products changed rapidly, making it more difficult to maintain margins than forecast, overall results were broadly in line with the forecast.
Overseas Sales Subsidiaries	3.5	4.0	7.5	1.8	53%	25%	While steel market conditions continued to stagnate, particularly in Asia, increased transaction volumes in Singapore and steady performance in the metal recycling businesses in Thailand and Europe resulted in line with the forecast.
Other	1.0	1.5	2.5	0.6	65%	26%	In the housing materials business, the volume of pre-cut lumber transacted declined due to sluggish timber market conditions and a decrease in residential construction activity in Japan. On the other hand, in the machinery business, the number of completed projects increased as expected.
Adjustment	-2.5	-3.5	-6.0	-1.0	_	_	
Total	26.0	29.0	55.0	14.0	54%	25%	

#### **Quarterly Ordinary Income by Segment**

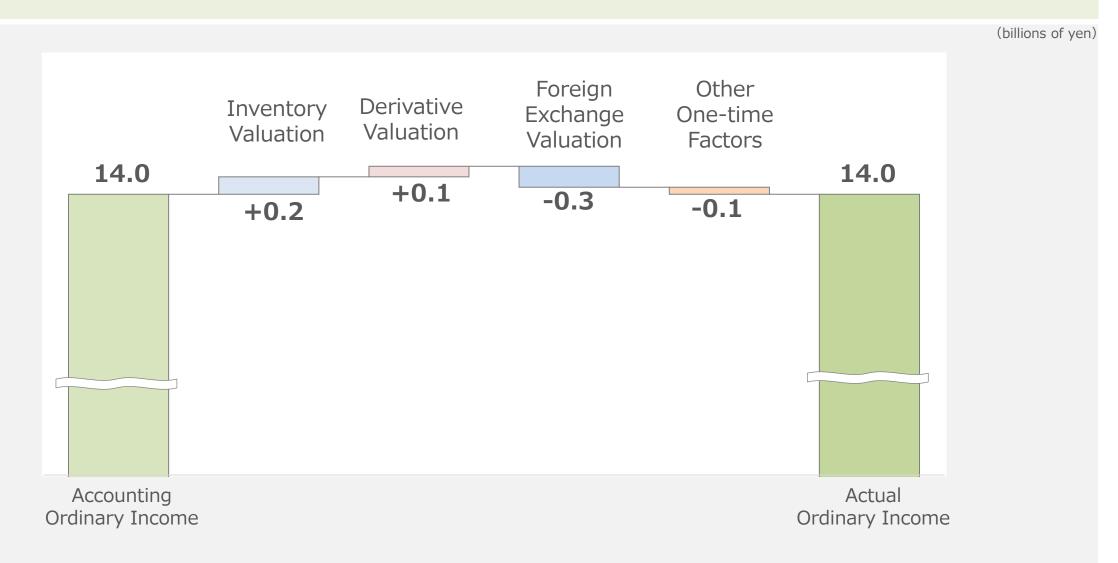


Business Segment			FY2024					FY2025			Y on Y
business segment	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	YTD	Change
Steel	7.7	6.4	9.4	9.4	33.1	9.7				9.7	+2.0
Primary Metal	1.1	2.2	-0.4	3.0	6.0	-0.5				-0.5	-1.7
Metal Recycling	0.7	0.7	1.4	0.1	3.0	-0.0				-0.0	-0.8
Foods	0.3	0.4	1.4	0.0	2.3	0.9				0.9	+0.5
Energy & Living Materials	1.4	3.6	2.4	2.7	10.4	2.4				2.4	+1.0
Overseas Sales Subsidiaries	1.6	2.0	2.5	2.0	8.2	1.8				1.8	+0.2
Other	0.9	0.1	0.4	0.8	2.4	0.6				0.6	-0.3
Adjustment	-1.8	0.1	-2.3	-1.9	-5.9	-1.0				-1.0	+0.8
Total	12.3	15.7	15.0	16.5	59.7	14.0				14.0	+1.6

#### Impacts of Profits/Losses from Market Value Accounting and Temporary Factors



■ Actual ordinary income was **14.0 bil. yen** while accounting ordinary income was **14.0 bil. yen**.



### **Financial Position (Consolidated)**



	Mar. 2025	Jun. 2025	Change (Rate)	Main Factors
Total Assets	1,165.8	1,141.7	-24.0 (-2%)	Decreased due to a reduction in inventories and accounts receivable.
Shareholder's Equity	339.6	344.1	+4.4 (+1%)	Despite the acquisition of the company's own shares,
Owner's Equity	383.0	381.4	-1.6 (-0%)	shareholders' equity increased due to the accumulation of quarterly net income attributable to owners of the
Owner's equity ratio	32.9%	33.4%	+0.6pt	parent company.
(taking account of hybrid loan)	(35.0%)	(35.6%)		
Interest-bearing Debt	382.3	382.0	-0.3 (-0%)	
Net Interest-bearing Debt	317.0	307.5	-9.4	Net interest-bearing debt decreased due to an increase
		30713	(-3%)	in cash and cash equivalents.
Net DER	83%	81%	-2pt	
(taking account of hybrid loan)	(72%)	(70%)		



## 2. Progress on Medium-Term Business Plan 2025

#### **Reducing Strategic Shareholdings**



■ Sold shares of 7 companies for a total of 0.27 bil. yen through FY2025 Q1.

Continue divestments to achieve a further reduction in terms of capital efficiency and asset replacement.

Ratio of

Mar. 2025

Jun. 2025

strategic shareholdings to net assets

15.6%

15.2%

**Amount Sold** in the FY

4.62 bil. yen

0.27 bil. yen

Number of shares of strategic shareholdings 117 companies 53 companies Listed **Unlisted 64 companies**  111 companies

51 companies Listed Unlisted 60 companies (-6 companies)

Summary
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All shares sold	7 companies	0.27 bil. yen
Partially sold	-	_
Total	7 companies	0.27 bil. yen
Approved to sell (Not yet sold /In progress)	2 companies	Equivalent to 1.08 bil. yen

<sup>\*</sup>We have acquired one unlisted stock in FY2025 Q1.

## **Investments Updates** FY2025 Q1



Segments	Amounts FY2025 Q1	Major Flojects	-Term Business Plan 2025  Target: Total of 80bil. Yen)			
Steel	<b>4.5</b> bil. yen	Establishment of new factories at overseas coil center subsidiaries.  Acquisition of Shares in Kanematsu Trading Corporation.	<b>19.5</b> bil. yen			
Primary Metal	-	Investment in PMB TECHNOLOGY BERHAD etc.	<b>2.3</b> bil. yen			
Metal Recycling	<b>0.2</b> bil. yen	Capacity expansion of domestic consolidated subsidiaries etc.	<b>1.6</b> bil. yen			
Foods	<b>0.0</b> bil. yen	Incorporation of Marugo Fukuyama Suisan Co., Ltd. into the group etc.	<b>1.7</b> bil. yen			
Energy & Living Materials	<b>0.0</b> bil. yen	Capacity expansion of domestic consolidated subsidiaries etc.	<b>2.1</b> bil. yen			
Overseas Sales Subsidiaries	<b>2.1</b> bil. yen	Joint investment with Yamato Kogyo Group in Indonesia etc. Investment in GREEN ESTEEL PTE. LTD etc.	<b>15.8</b> bil. yen			
Other	<b>0.1</b> bil. yen	Acquisition of 100% of shares in Shinx Corporation etc.	<b>5.5</b> bil. yen			
Whole Company	<b>0.2</b> bil. yen	Construction/enhancement of new core system, acquisition of new land etc.	<b>6.3</b> bil. yen			
Total Amount	<b>7.5</b> bil. yen	Cumulative Total	<b>55.3</b> bil. yen			
Environmentally Responsible Resources	Secondary Battery High-	Value-added processed products Local business(Overseas) Existing Business in Japan	ogress <b>69.2</b> %			

#### Major Disclosed Investments and Asset Replacements



#### <u>Investment in Tire Pyrolysis Recycling Business in</u> Thailand

HANWA THAILAND CO., LTD. ("HANWA THAILAND"), a subsidiary of HANWA CO., LTD. ("HANWA"), has made a partial investment in PYRO ENERGIE CO., LTD. ("PYRO"), a tire pyrolysis recycling company based in Thailand.

Through this investment in PYRO, HANWA Group aims to enhance the value of pyrolysis derived products and build a global supply chain in partnership with tire manufacturers. Our products will be supplied to the chemical industry, synthetic rubber sector and tire manufacturers, contributing significantly to the advancement of a sustainable circular economy.

HANWA group will promote business activities that meet the social needs of customers with these certifications, by expanding the handling of biomass products and recycled products aiming to realize a decarbonized society.

Date of Execution : June 26<sup>th</sup>, 2025

Business Activities : Tire pyrolysis recycling business

Processing Capacity : 100,000 tons/year



The factory





Pyrolysis-related products (from left: pyrolysis oil, carbon black, wire scrap)

## Kanematsu Trading Corporation, which had been incorporated into our group of companies, has officially changed its corporate name.

Kanematsu Trading Corporation will change its name on October 1, 2025, following its integration into the corporate group after being fully acquired on April 1, 2025.

**Current Name: Kanematsu Trading Corporation** 

New Name: HKG Trading Co., Ltd.

The name change is intended to enhance group unity and synergies, leveraging the company's strengths to build a more adaptable and robust supply chain.

#### Line of Business:

Domestic Sales and Import-Export business in Products of Steel, Construction Materials, Ironmaking & Steelmaking Raw Materials, Stainless Steel, Special Steel, etc. Steel frame construction and interior and exterior contracting work.

#### Affiliated Companies:

Kyowa Steel Co., Ltd. (Thick plate cutting business) Eiway Metal Co., Ltd. (Titanium product wholesale) Kenkosha Co., Ltd. (Sash and fittings manufacturing) Kyowa Transport Co., Ltd. (Transportation business)









%HKG Trading Co., Ltd. is planning to update its company logo.



#### 3. Details by Business Segment

#### **Steel Business Segment**

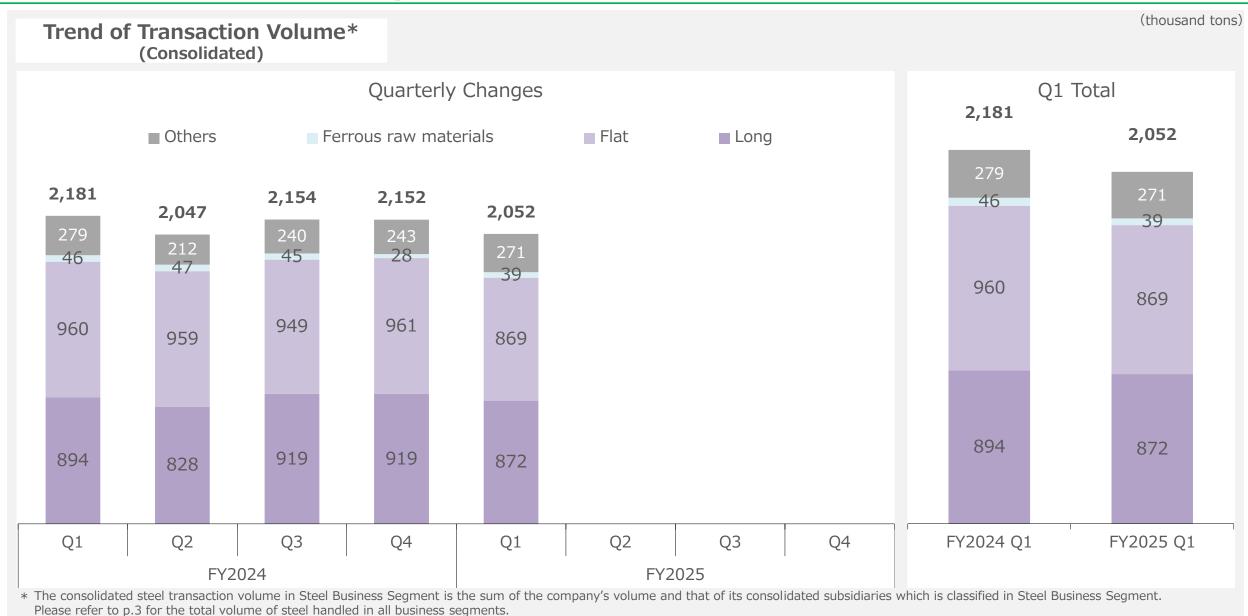


- The decrease in transaction volume and falling prices of various steel products exerted downward pressure on sales.
- Profits increased due to steady sales of construction materials, solid performance in the domestic construction sector. sales at some overseas subsidiaries improved.

			F	FY2024				1	FY2025			Y on Y Change
(bi	llions of yen)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	(Y on Y Rate)
Ne	et Sales	293.9	290.0	289.3	281.8	1,155.2	270.0	_	_	_	270.0	-23.9 (-8%)
Or	dinary income	7.7	6.4	9.4	9.4	33.1	9.7	_	_	_	9.7	+2.0 (+26%)
	Parent only	7.1	6.2	7.8	7.7	29.0	8.5	_	_	_	8.5	+1.3 (+19%)
	Domestic consolidated subsidiaries	0.9	1.0	1.1	0.7	3.8	0.7	_	_	_	0.7	-0.1 (-21%)
	Overseas consolidated subsidiaries	0.3	-0.4	0.6	1.1	1.6	0.8	_	_	_	0.8	+0.5 (+163%)
	Equity in earnings of affiliates	0.3	-0.0	-0.1	-0.0	0.0	0.5	_	_	_	0.5	+0.2 (+74%)
	Adjustment	-1.0	-0.3	-0.0	-0.1	-1.4	-0.9	_	_	_	-0.9	+0.0

#### **Steel Business Segment**





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#### **Primary Metal Business Segment**

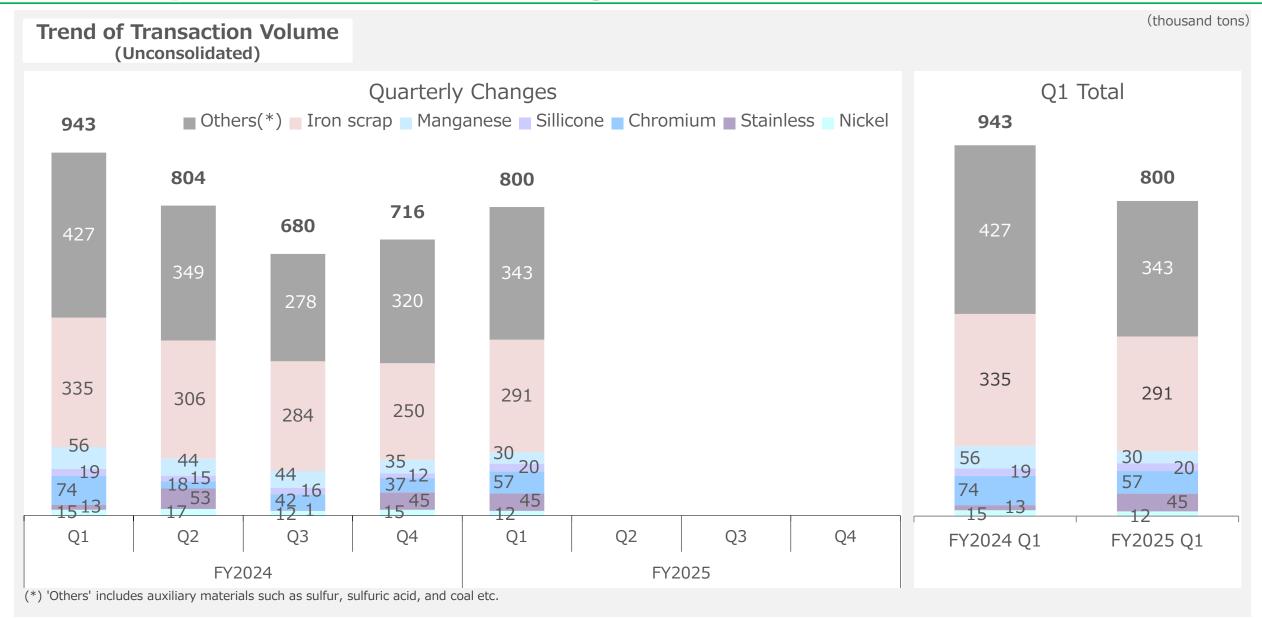


■ Although the standalone results showed increased profits due to higher transaction volumes of stainless products and other items, consolidated profits declined due to equity in losses from SAMANCOR CHROME HOLDINGS PROPRIETARY LTD.

			F	Y2024				- 1	FY2025			Y on Y Change
(bi	llions of yen)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	(Y on Y Rate)
Ne	et Sales	45.8	53.8	43.0	41.4	184.2	55.1	_	_	_	55.1	+9.2 (+20%)
Or	dinary income	1.1	2.2	-0.4	3.0	6.0	-0.5	_	_	-	-0.5	-1.7 -
	Parent only	0.8	1.6	1.2	0.5	4.3	1.2	_	_	_	1.2	+0.3 (+38%)
	Domestic consolidated subsidiaries	-0.0	-0.0	0.0	-0.0	-0.0	-0.0	_	_	-	-0.0	- 0.0 -
	Overseas consolidated subsidiaries	_	_	_	_	-	_	_	_	-	-	_
	Equity in earnings of affiliates	0.2	0.5	-1.6	2.5	1.7	-1.8	_	_	_	-1.8	-2.1 -
	Adjustment	-0.0	-0.0	_	0.0	-0.0	-0.0	_	_	_	-0.0	+0.0

#### **Primary Metal Business Segment**





#### Metal Recycling Business Segment

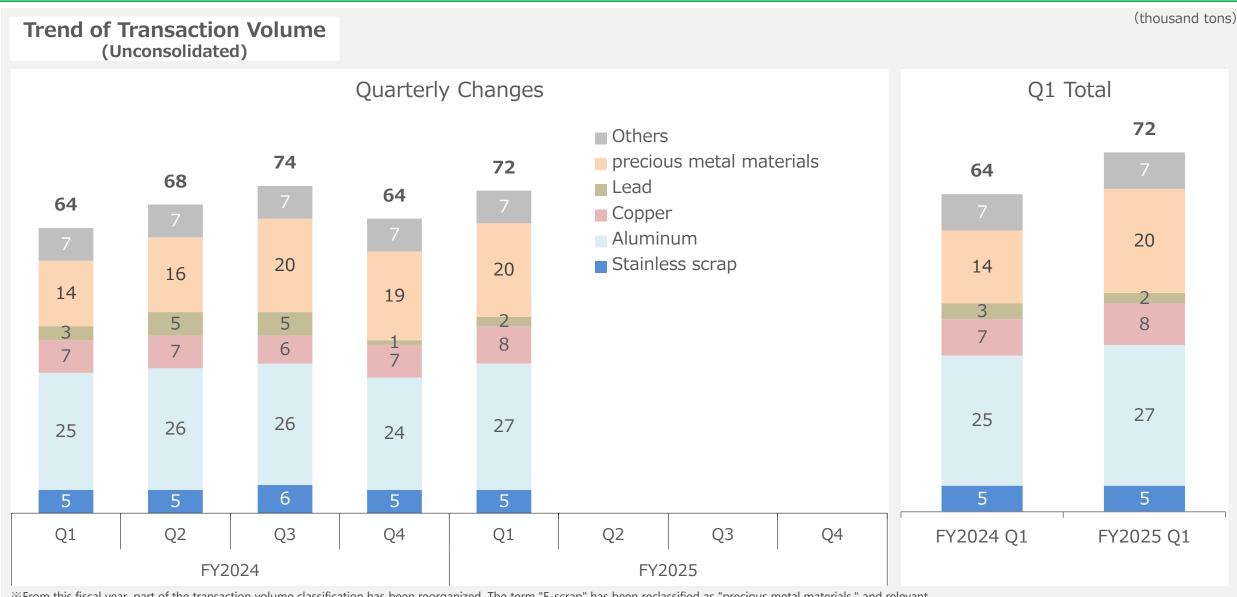


- The increase in transaction volumes of precious metal materials led to improved sales.
- Profits decreased due to a decline in market prices of aluminum and nickel.

			ı	FY2024				- 1	FY2025			Y on Y Change
(bi	llions of yen)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	(Y on Y Rate)
Ne	et Sales	54.0	55.0	69.4	48.2	226.8	64.0	_	_	_	64.0	+9.9 (+18%)
Or	dinary income	0.7	0.7	1.4	0.1	3.0	-0.0	_	_	-	-0.0	-0.8 -
	Parent only	0.5	0.6	1.3	0.0	2.5	-0.2	_	_	_	-0.2	-0.7 -
	Domestic consolidated subsidiaries	0.2	-0.0	0.0	0.1	0.5	0.1	_	_	_	0.1	-0.1 (-57%)
	Overseas consolidated subsidiaries	-0.0	-0.0	0.0	-0.0	-0.1	-0.0	_	_	_	-0.0	+0.0
	Equity in earnings of affiliates	0.0	0.0	0.0	0.0	0.0	0.0	_	_	_	0.0	+0.0 (+77%)
	Adjustment	-0.0	0.0	-0.0	0.0	0.0	-0.0	_	_	-	-0.0	-0.0 —

#### **Metal Recycling Business Segment**





\*\*From this fiscal year, part of the transaction volume classification has been reorganized. The term "E-scrap" has been reclassified as "precious metal materials," and relevant materials previously categorized under "E-scrap," "others," and "copper" are currently being aggregated.

#### **Foods Business Segment**

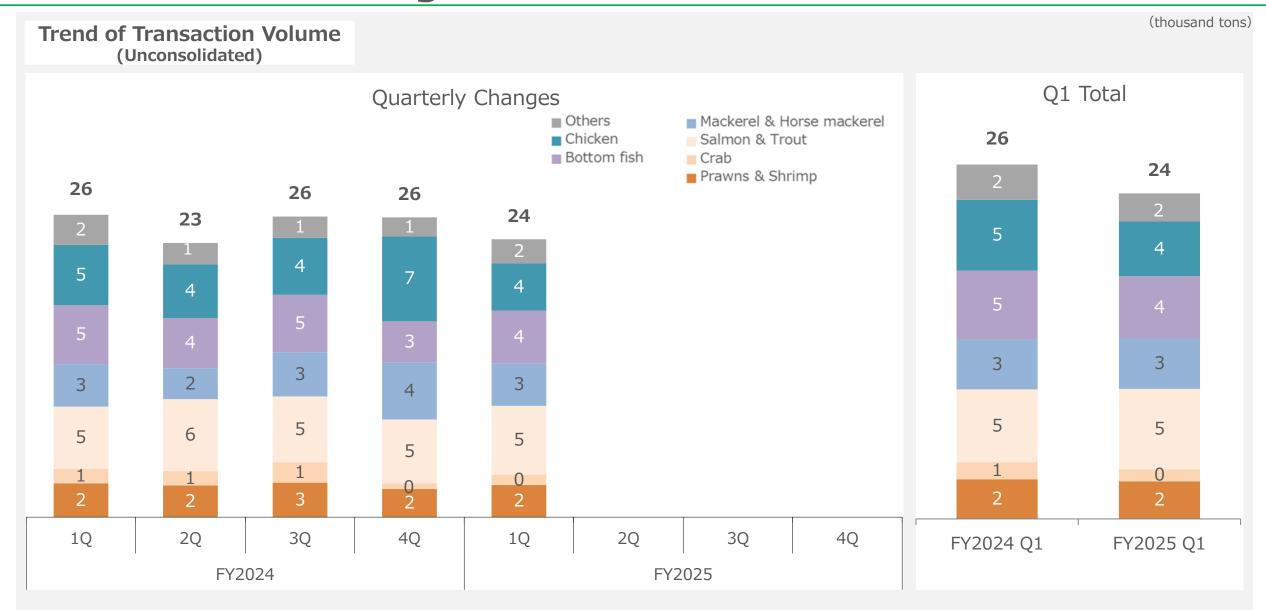


■ Sales to the food service industry in U.S. subsidiaries remained strong, and a newly consolidated subsidiary performed well.

	FY2024								FY2025			Y on Y Change
(bi	llions of yen)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	(Y on Y Rate)
Ne	et Sales	29.3	36.5	42.1	32.4	140.4	35.6	_	_	-	35.6	+6.3 (+22%)
O	dinary income	0.3	0.4	1.4	0.0	2.3	0.9	_	_	-	0.9	+0.5 (+151%)
	Parent only	0.5	0.1	1.0	0.1	1.8	0.1	_	_	_	0.1	-0.3 (-62%)
	Domestic consolidated subsidiaries	0.0	0.0	0.3	-0.0	0.3	0.5	_	_	-	0.5	+0.5 -
	Overseas consolidated subsidiaries	0.0	0.1	-0.0	0.1	0.3	0.2	_	_	_	0.2	+0.1 (+159%)
	Equity in earnings of affiliates	_	_	_	_	-	_	_	_	-	-	-
	Adjustment	-0.2	0.1	0.0	-0.1	-0.2	-0.0	_	_	_	-0.0	+0.2

#### **Foods Business Segment**





### **Energy & Living Materials Business Segment**

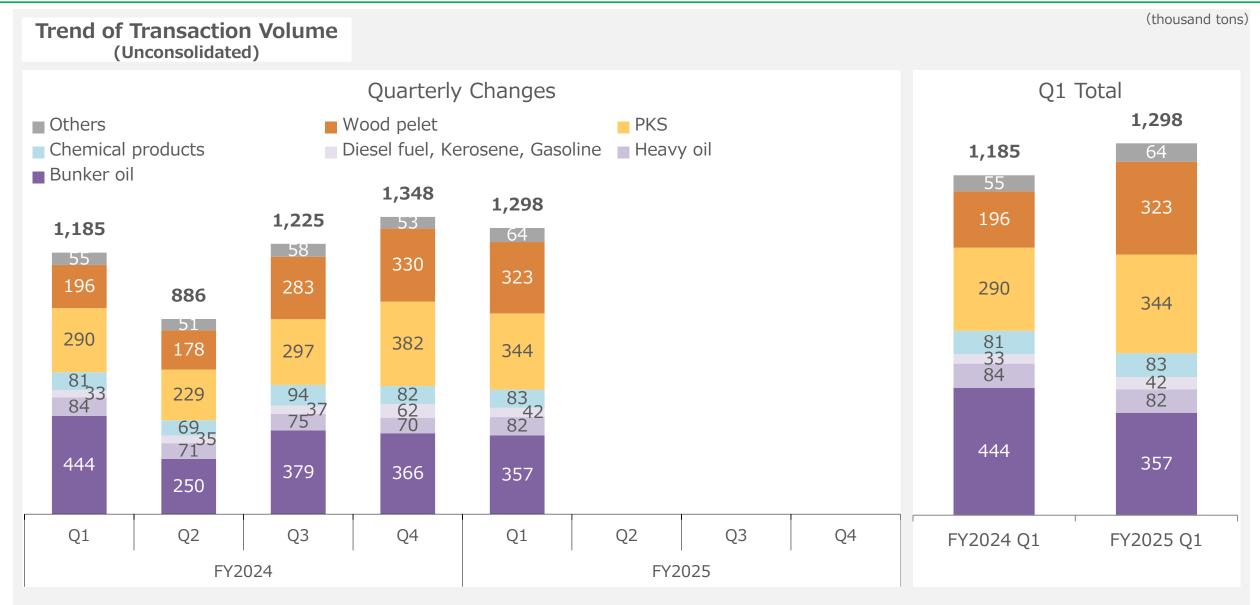


■ Sales of wood pellets remained firm, and profitability improved in some subsidiaries.

			- 1	FY2024				ı	FY2025			Y on Y Change
(bi	llions of yen)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	(Y on Y Rate)
Ne	et Sales	93.6	90.9	99.8	107.3	391.6	93.6	_	_	_	93.6	+0.0 (+0%)
Or	dinary income	1.4	3.6	2.4	2.7	10.4	2.4	_	_	_	2.4	+1.0 (+68%)
	Parent only	1.9	2.6	2.6	1.8	9.0	2.6	_	_	_	2.6	+0.7 (+39%)
	Domestic consolidated subsidiaries	-0.3	0.9	-0.1	0.8	1.4	0.3	_	_	_	0.3	+0.6
	Overseas consolidated subsidiaries	_	_	_	_	-	_	_	_	_	-	_
	Equity in earnings of affiliates	0.0	0.0	0.0	-0.0	0.0	0.0	_	_	_	0.0	-0.0 (-18%)
	Adjustment	-0.1	-0.0	-0.0	0.0	-0.1	-0.5	_	_	_	-0.5	-0.3 -

#### **Energy & Living Materials Business Segment**





#### **Overseas Sales Subsidiaries Segment**

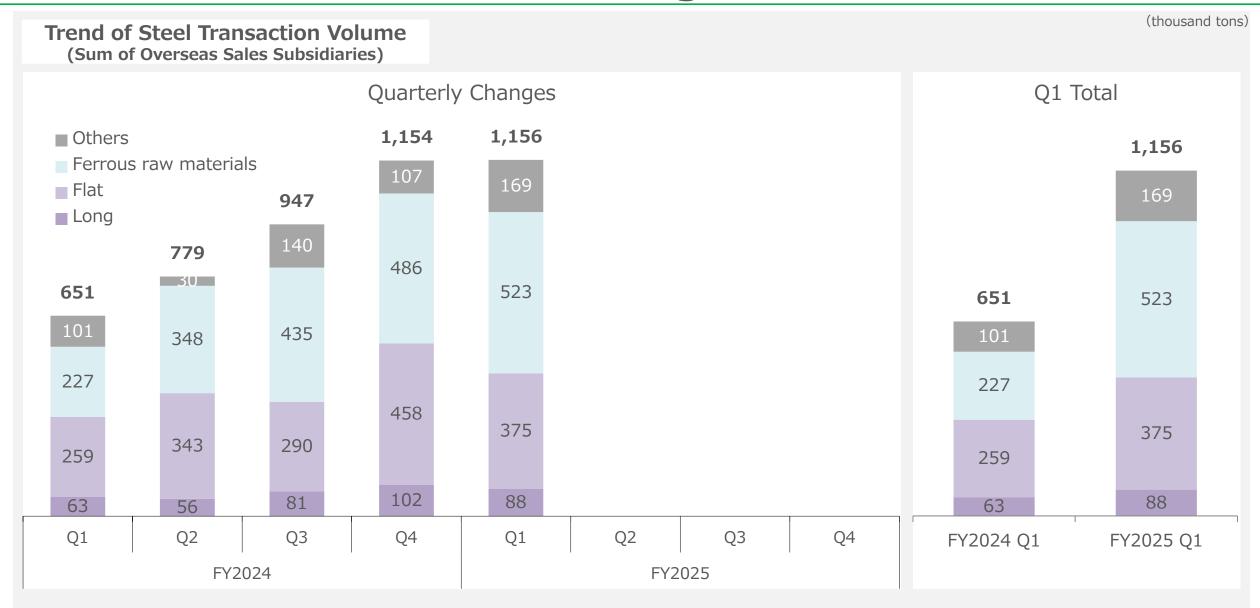


■ There was an increase in scrap transactions in Southeast Asia and newly consolidated companies contributed to overall performance.

		FY2024							FY2025			Y on Y Change
(bi	llions of yen)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	(Y on Y Rate)
Ne	et Sales	97.5	108.4	116.2	119.1	441.3	118.4	_	_	_	118.4	+20.9 (+21%)
O	dinary income	1.6	2.0	2.5	2.0	8.2	1.8	_	_	_	1.8	+0.2 (+13%)
	ASEAN	1.1	1.3	1.7	1.4	5.6	1.2	_	_	_	1.2	+0.0 (+8%)
	East Asia	0.1	0.1	0.2	0.3	0.8	0.1	_	_	_	0.1	+0.0 (+24%)
	North America	0.3	0.4	0.5	0.4	1.7	0.3	_	_	_	0.3	- 0.0 (-5%)
	Others	0.0	0.1	0.0	-0.1	0.0	0.1	_	_	_	0.1	+0.0 (+232%)
	Adjustment	0.0	-0.0	-0.0	-0.0	-0.0	0.0	_	-	_	0.0	+0.0 (+850%)

#### **Overseas Sales Subsidiaries Segment**





#### **Other Segment**



■ Housing Materials: Market prices of European lumber were lower.

■ Machineries: There was an increase in completed projects in industrial machinery.

			F	Y2024					FY2025			Y on Y Change
(b	illions of yen)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	(Y on Y Rate)
Ne	et Sales	32.0	33.3	34.2	34.0	133.7	31.2	_	_	-	31.2	-0.7 (-2%)
Oı	rdinary income	0.9	0.1	0.4	0.8	2.4	0.6	_	_	-	0.6	-0.3 (-33%)
	Parent only	0.8	-0.1	0.3	0.5	1.6	0.6	_	_	_	0.6	-0.1 (-19%)
	Domestic consolidated subsidiaries	0.1	0.2	0.2	0.4	1.0	0.2	_	_	-	0.2	+0.0 (+81%)
	Overseas consolidated subsidiaries	_	_	_	_	-	_	_	_	-	0.0	_
	Equity in earnings of affiliates	_	_	_	_	-	_	_	_	_	0.0	_
	Adjustment	_	-0.0	-0.1	-0.1	-0.2	-0.2	_	-	_	-0.2	-0.2 _

#### **Actual Ordinary Income by Segment**



		Accounting	Va	luation and Te	Actual	Rate against FY2025 Forecast			
Business Segments	Net Sales	Ordinary Income	Inventory Valuation	Derivative Valuation	Foreign Exchange Valuation	One-time Factors	Ordinary Income	1st Half	Full year
Steel	270.0	9.7	-0.0	-	-	-0.0	9.8	73%	34%
Primary Metal	55.1	-0.5	-0.0	0.0	-	-	-0.5	-	-
Metal Recycling	64.0	0.0	-0.0	-0.2	-	-	0.1	12%	5%
Foods	35.6	0.9	-0.0	-	-	0.0	0.9	100%	33%
Energy & Living Materials	93.6	2.4	-0.0	-0.0	-	-	2.5	42%	21%
Overseas Sales Subsidiaries	118.4	1.8	0.0	0.0	-	0.0	1.6	49%	23%
Other	31.2	0.6	0.0	-	-	-	0.6	64%	25%
Adjustment	-28.3	-1.0	-	-	0.3	-	-1.3	-	-
Total	639.8	14.0	-0.2	-0.1	0.3	0.1	14.0	54%	26%



### Run Up to HANWA 2030



This presentation contains forward-looking statements concerning future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. Consequently, due to a range of possible factors, actual results may materially differ from the forecasts.